

CHAMBER NOTES



MORE MEMBER BENEFITS COMING!

Oconto Falls
Area Chamber of
Commerce

The Chamber Executive Committee and other volunteer members have been working very hard to make some big changes to our organization. Last month, you read about insurance discounts through Auto Owner's Insurance.

At our March Business meeting on Thursday, March 18th, you will hear about MORE insurance benefits, Member to Member Discounts and discount advertising options in the Oconto County Reporter.

Why Create a Member Benefits Program?

- ✓ Provide money saving opportunities in tough economic times
- ✓ Increase member business exposure to potential customers
- ✓ Improve perception of membership dollar value
- ✓ Help achieve strategic targets
- ✓ Help attract new members
- ✓ Help improve member retention

Why Join the Chamber?

Whether you're looking to meet your next client or customer, promote your services or products through networking events, increase awareness through print and electronic media, or staying up to date on business and community issues, the Oconto Falls Area Chamber of Commerce offers many opportunities to help grow your business. Be sure to take advantage of all the Chamber has to offer!

Building and maintaining a business takes time and effort. We strive to make it easy for our members to get to know people and, of equal if not greater importance, we make it easy for people to get to know you! We encourage all Chamber Members to do business with fellow Members.

Interested in learning more? Please join us for our March Business Meeting!

- March 18th
- 7-9 am
- Oconto Falls Senior Center
- RSVPs appreciated

Volume 3, Issue 3

March 2010

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Special Thanks to our
March newsletter sponsor



Quiz for Small Business Owners

Instructions: Check only those phrases that apply to you and your business:

- I don't know if it's the economy or what, but my business just seems to be flat!
- We seem to have plenty of business. Why don't we have any money?
- Business training for me? Are you kidding? I can't get away because I'm too busy!
- Most training classes are offered when I'm working in my business!
- If I knew then what I know now, I'd have done things a lot different than I have.
- My banker and I used to be friends. Unfortunately, we haven't talked in quite a while.

NWTC's Center for Entrepreneurship understands, whether you checked one of the boxes above or checked them all. What it takes to compete and succeed in today's world is so much more than what it took in years gone by. And the pressure to do more with less hounds you like a dog.

Here's our invitation to you. Call NWTC's Regional Learning Center in Oconto Falls and reserve your spot in 4 hour workshop called "Listening to Your Business." It's scheduled on Thursday, March 18th, from 12:00PM - 4:00PM. And it's FREE!

Call (920) 848-6982 today!

MESSAGE FROM CHAMBER PRESIDENT KEN O'DIERNO

Hello Members,
It has been a busy month for us at the Chamber. We have been pushing to identify, and more importantly, deliver more benefits to Chamber Members. Last month, we introduced the Auto Owners Insurance Discount for all Chamber Members. We felt that the cost reduction would be welcome at any time, but certainly more beneficial in this financially difficult era.

As they say, many times when you open an opportunity, other prospects become apparent. To that end, we thank Shane Senn. On seeing the Auto Owners deduction for Chamber Members, Shane took it upon himself to find additional insurance carriers that offer discounts and reductions for Chambers of Commerce Members. If you would like more details, please attend our Business Meeting March 18th!

Another benefit we will be adding for Chamber Members is advertising discounts with the Oconto County Reporter, a new Chamber Member. I met with Bill and negotiated an advertising rate with the Reporter and the Beacon. We will receive a huge discount of over 40% off the normal advertising cost. This discount is only available to our Chamber of Commerce Members.

In addition, we can add the same advertisement in the county-wide Beacon for pennies on the dollar. These savings can be for a small, one-time ad or a series of ads over a period of weeks. Size or length of run (1x or multiple) makes no difference. For more information, contact Michele in the Chamber office and take advantage of this new Chamber benefit.

One more thing - and this is equally important - the Reporter will take an active interest in reporting Chamber activities and events, as well as running a feature on new Chamber Members. This will allow us to reach more people that can impact the businesses of Chamber Members.

And speaking of business impact, please, a round of applause for the new Business Discount Card committee, chaired by Pam Langley (Oconto County Electric) with Pam Lemorande (Meadowlands), Allen Schorf (Harris Bank), Gail Yatso (Hometown Veterinary Clinic), Lee Schmidt (Main Street Pub & Caldwell House), and myself (Health/Life Insurance Broker) as members. This committee is creating a Business Discount card for Chamber Members and their employees.

Other than the cost of the discount to a participating business, the Chamber will pick up all other expenses; printing, design, mailing, etc. Our intent is that the card will encourage other Chamber Members and their employees, to frequent local business. Granted, it's a discount cost to the business, but I would rather get a portion of something than a 100% of nothing. Things are happening, committees are being formed, and we are looking to help our Members and our Area Community.

It's easy to complain. It's hard to make or cause a positive change. It takes work, the realization of a bigger picture and a commitment to helping others. We're taking the first step in finding benefits. We hope others, like Shane Senn and the Business Discount Card Committee, will add to what we've started.

Thank You!

Calendar of Events

March

8
CHAMBER EXECUTIVE COMMITTEE MEETING
 7:30 am Community Memorial
 9:00 am Hospital Community Room A

18
OCONTO FALLS AREA CHAMBER OF COMMERCE BUSINESS MEETING & NETWORKING
 7:00 am Oconto Falls Senior Center
 9:00 am All members are encouraged to attend. Please RSVP to Michele at 604-1008 or ofchamber@centurytel.net

25
3RD ANNUAL OCONTO CHAMBER BUSINESS EXPO
 Noon The Bond Center, Oconto
 Contact Ron or Kathy Hayes for questions or info 920-834-5606 or [Click To Email](#)

26
LEGISLATIVE BREAKFAST
Featuring Gary Tauchen and John Nygren
 Oconto Falls City Hall
 Please watch your email for more information.

27
OPEN HOUSE
 9 am Total Health & Fitness
 2 pm 229 Van Buren Street
 For more info call 846-2777
 See page 7 for more info

March

27
HARLEM GOSPEL CHOIR
 7 pm Oconto Falls Area Performing Arts Center
 For more information contact the PAC at (920) 848-7469 or www.fota.ocontofalls.k12.wi.us
 See page 6 for more info

April

6
SPRING ELECTION
 Check with your municipal clerk for more information.

15
TAX DEADLINE
 Last day to file your 2009 Income Tax return or file for an extension.

28
REALITY STORE
 Oconto Falls High School
 Contact Tracy Tate or Marc Kinziger at 848-4467

September

17-19
FALLS FUN FEST
 Citywide Rummage Sales and much more!

19
HOTCAKE HUSTLE
 5k & 10k Run and Walk
 For more information www.hotcakehustle.com

19
PANCAKE & PORKIE BREAKFAST
 Oconto Falls Chamber Fundraising Breakfast
 Oconto Falls High School

If your business or organization has something you would like included in our calendar, please email me at ofchamber@centurytel.net

THE CENSUS IS COMING

What Does This Mean For You?

What is the Census?

When we all answer the Census, our needs are heard.

The U.S. Census counts every resident in the United States, and is required by the Constitution to take place every 10 years.

The 2010 Census will help communities receive more than \$400 billion in federal funds each year for things like:

- Hospitals
- Job training centers
- Schools
- Senior centers
- Bridges, tunnels and other-public works projects
- Emergency services

The data collected by the census also help determine the number of seats your state has in the U.S. House of Representatives.

We can't move forward until you mail it back.

In March of 2010, census forms will be delivered to every residence in the United States and Puerto Rico. When you receive yours, just answer the 10 short questions and then mail the form back in the postage-paid envelope provided. If you don't mail the form back, you may receive a visit from a [census taker](#), who will ask you the [questions from the form](#).

The majority of the country will receive English-only materials. Households in areas with high concentrations of Spanish-speaking residents may receive a bilingual (English/Spanish) form.

Any personal data you provide is [protected under federal law](#).

How Do We Count America?

The census numbers tell us who we are and what we need

Before we begin a new chapter in American history, we need to understand who we are right now.

The 2010 Census aims to count all U.S. residents—citizens and non-citizens alike.

To do so, the Census Bureau:

- Delivers a short 10-question form to every household in America
- Requires that you fill in the form to account for everyone living at your address as of April 1, 2010
- Includes a prepaid envelope with the form so you can mail it back as soon as possible

[Explore the form and the questions we ask](#).

A [census taker](#) must follow-up in person with every address that doesn't mail back the form in order to obtain the responses.

Member Event: HARLEM GOSPEL CHOIR COMING TO OCONTO FALLS!

The Oconto Falls Friends of the Arts are proud to present the HARLEM GOSPEL CHOIR on **Saturday, March 27, 2010** at 7 p.m. in the Falls Area Performing Arts Center, located at Oconto Falls High School. The world famous Harlem Gospel Choir is the most famous gospel choir in America today. It travels the globe, sharing its joy of faith through its music & raising funds for children's charities. The Choir was founded in 1986 by Allen Bailey, who got the idea for the Choir while attending a celebration in honor of Dr. Martin Luther King, Jr. at the Cotton Club in Harlem. The Choir presents the finest singers & musicians from Harlem's Black Churches & the New York/Tri-State area.

The Harlem Gospel Choir has shared its message of love & inspiration with hundreds of thousands of people around the world. Through its dynamic performances the Choir strive to create a better understanding of the African-American culture & the inspirational music called Gospel as it relates to the Black Church. The theme of every performance is *"bringing people & nations together & giving something back"*.

In this new era of hope and change the Choir's voices reflect the RENAISSANCE of Harlem's culture. The Harlem Gospel Choir's rich harmonies and sound are always *"UNFETTERED, JOYOUS & INSPIRATIONAL"*. Their songs of hope & inspiration will touch the depths of your soul & lift your spirit to angelic heights - every performance will take your breath away! More than just a style of gospel, the Harlem Gospel Choir is the original "real deal" straight from New York. Unlike its pale imitations, the Choir's music embodies the true spirit of gospel.

Over the years, the choir has performed with such famous artists as Bono, Sinéad O'Connor, Simple Minds, Live, Robin Gibb, Kim Wilde, Lyle Lovett, Diana Ross, Harry Belafonte, Brooks and Dunn, Ashford & Simpson, Jimmy Cliff, and the Chieftains. The choir has been featured on TV many times including Top Chef, The Colbert Report, Good Morning America, The Today Show, Good Day New York, and the Early Show. In 2008 the Choir performed for 60,000 people at Yankee Stadium for Pope Benedict XVI.

This year the choir's tour is called "Concert Of Hope / Remembering Michael Jackson and their song list will include some interpretations of the inspirational songs sung by Michael and the Jackson Five. Tickets are available by downloading at order form at www.fota.ocontofalls.k12.wi.us, by visiting the PAC Box Office at Oconto Falls High School on Tuesdays from 3:30-6:00 p.m., or by calling (920) 848-7469/(920) 848-SHOW. Tickets are \$40 plus a \$2 processing fee on each ticket. This event is sponsored by the Oconto Falls Friends of the Arts and sponsored in part by Community Memorial Hospital and Neva Hodge-Lemorande.



WELCOME TO OUR NEW MEMBER

The Oconto Falls Area Chamber of Commerce would like to welcome another new 2010 member. Watch for their profile in an upcoming Chamber Notes newsletter.

**Welcome to:
BayCare Clinic LLP**



HAVE YOU RENEWED YOUR MEMBERSHIP?

We would like to thank all those current members that have renewed their membership. If your business has not renewed, please take a moment to send in the form on page 14. Renewals are due by March 31, 2010.

In addition to the great new benefits listed in this newsletter, your business is also included in our on-line directory. Don't miss out on an opportunity to help customers find your business!

Joint Member Event: TOTAL HEALTH & FITNESS and TRIGGER POINT MYOTHERAPY

- Total Health & Fitness is pleased to welcome NEW Rehabilitation Services/Trigger Point Myotherapy to their 229 Van Buren St., Oconto Falls location. Carla Hedtke, Myotherapy specialist, will have office space and be providing services at Total Health and Fitness. Join them for an Open House on Saturday, March 27, 9:00 AM - 2:00 PM,. This will be a wonderful opportunity to experience and learn about two Wellness options for participants. There will be demonstrations, refreshments and prizes. Everyone Welcome!
- Total Health & Fitness also has classes beginning on Monday nights from 5:30 till 6:30 starting on March 29th. Studies have shown toxic thoughts have an adverse affect on your emotions and physical body. Attendees will learn how to overcome toxic thoughts for a healthier life. Classes will be 6 to 8 weeks. Gym members are free, guests pay \$1.00 per session or bring a donation for the Oconto Area Humane Society. Carla Hedtke will be starting classes in April on Myotherapy and health. Watch for details!
- Now featuring a spiritual renewal area for people to relax, rejuvenate and renew their minds. A comfy chair, soft light, and uplifting reading material are there for guests to utilize for a healthier life.
- The gym is now open 24/7 for the convenience of our customers!

Treasurer's Report – March 2010

Checking Account			
Beginning Balance			2,780.50
Expenses			
Membership Adjustment refund	\$50.00		
Contracted Services - 2/1	\$437.50		
Contracted Services - 3/1	\$1,312.50		
Service Chg - DD - 3/1	\$1.00		
Scholarship - 2009	\$250.00		
Total Expenses	\$2,051.00	minus	<u>2,051.00</u>
Deposits			
Memberships	<u>\$1,225.00</u>		
Total Deposits	\$1,225.00	plus	<u>1,225.00</u>
Checking Account Balance 3-3-10			\$1,954.50
Savings Account			
Beginning Balance			18,739.77
Deposits			
Interest - Nov-Dec-Jan	\$9.90		
	\$9.90	plus	<u>9.90</u>
Withdrawals			
Savings Account Balance 3-3-10			18,749.67
Total Operating Funds			20,704.17

About this Newsletter

Chamber Notes is a monthly publication by the Oconto Falls Area Chamber of Commerce. The intent is to keep Chamber members informed about issues of interest and promote Chamber meetings and activities. To the extent possible, the newsletter will be sent out in electronic format, but paper versions will also be sent out to those members who cannot access it electronically. If you currently receive a paper version and would like to get it in electronic format or know of someone who is a Chamber member and is not getting the newsletter please contact Michele Ripley at 920-604-1008 or OFChamber@centurytel.net.

For other information on the newsletter or to submit items of interest, contact the editor, Michele Ripley at 920-604-1008 or OFChamber@centurytel.net.

Member Event: Packerland Broadband

Packerland Broadband enjoyed a great day of camaraderie with the Suring community on February 16 at the Suring Town hall. Packerland Broadband's "Sign-Up, Eat-Up" event invited local Suring residents to stop by during the town elections to try out Packerland's digital video, high-speed Internet and newest communication service, digital telephone.

Residents who stopped by to try out the services were treated to snacks and prizes and given the opportunity to speak to the Packerland experts about the services and how they would work for their specific needs. Those who subscribed to any Packerland service at the event were treated to a free instant installation and also were entered into a prize drawing for a 19" LCD HDTV, which the winner will be announced mid-March.

Joe Esbrook, General Manager of Packerland Broadband, was excited about the great turn out and added, "Our mission at Packerland Broadband is to provide state-of-the-art communications services to our rural customers. We are extremely happy and excited to have added Suring, WI to the growing list of high-tech communities we have created. This technology allows someone in Suring, WI to be connected to the rest world and conduct business virtually anywhere."



President of the Village of Suring Board shaking hands with Joe Esbrook, Packerland Broadband's General Manager at Suring "Sign-Up, Eat-Up" event.

Suring is the first of many rural communities throughout Wisconsin and Upper Michigan to have the Packerland Triple-Pak, which includes digital video, high-speed Internet and digital telephone. Packerland is continuing on its mission to bring high-tech services to small town communities.

For more information on Packerland Broadband call (800) 236-8434 or visit packerlandbroadband.com. Packerland Broadband is a broadband video, digital phone and high-speed Internet service provider in rural communities throughout the state of Wisconsin and the Upper Peninsula with headquarters in Iron Mountain, MI.

2010 Oconto Falls Area Chamber of Commerce Officers

President:

Ken O'Dierno
866-826-7576

[CLICK TO EMAIL](#)

Vice President:

Dick Cromell
920-897-2104

[CLICK TO EMAIL](#)

Treasurer:

Debbie Arndt
920-846-3444
ext. 1436

[CLICK TO EMAIL](#)

Secretary:

Lisa Christensen
920-846-4508

[CLICK TO EMAIL](#)

Member Event: Oconto Falls High School



Tracy Tate & Marc Kinziger
Oconto Falls High School
210 North Farm Road
Oconto Falls, WI 54154

We are asking for your help in creating an interactive, hands-on, financial literacy event for the juniors and seniors at Oconto Falls High School. The event itself will be a major learning experience for our students, and in doing this we hope your company will also benefit by introducing yourself to the next generation of consumers, employees, and even co-workers.

This event in which we are calling “Reality Store”, gives students a chance to test their budgeting skills by purchasing products and services at actual prices, which adult consumers encounter in their lives. Prior to the event, the students will be given a questionnaire and based upon their choices; they will be assigned a life-status; occupation, marital status, children, pets, salary range, and so on. They will then go through “a day of life” as they would 10 to 15 years in the future, paying all their bills in a given month based off of their monthly salary. These products and services are where you and your business come in. Your help in providing assistance with our “Reality Store” will allow our students to deal with actual professionals while getting a glimpse of their “life” in the future. You will aid in guiding these students to learn valuable consumer and budgeting skills from a retail perspective.

Directed by Mrs. Tracy Tate, Business Educator and Mr. Marc Kinziger, Economics Educator we plan to run this event on Wednesday, April 28, 2010 during the school day. It is our hope that you will choose to participate in this exciting experience that our students will benefit from for years to come. Over the next several weeks a representative from the school will be in contact with you to discuss any possible involvement that you may want to have or to answer any questions. If you know that you would like to participate in this event, please fill out the attached form.

Thank you in advance for your time, and we look forward to contacting you soon! If you have any questions in the meantime, please feel free to contact either instructor at (920) 848-4467.

Thank you,
Tracy A. Tate & Marc Kinziger
Business Educator & Economics Educator

Reality Store Volunteer Response Information

Business Name: _____

Yes, my business will participate in “Reality Store” to be held at Oconto Falls High School on Wednesday, April 28, 2010.

We’re sorry, but we are unable to participate this year.

Business Address: _____

Business Contact person: _____

Business phone & fax: _____

Business Email: _____

Please tell us about the people who will be volunteering on Wednesday, April 28, 2010:
(At least two people are needed at your booth)

Person 1

Name: _____

Phone number: _____

Fax number: _____

Email address: _____

Position: _____

Person 3

Name: _____

Phone number: _____

Fax number: _____

Email address: _____

Position: _____

Person 2

Name: _____

Phone number: _____

Fax number: _____

Email address: _____

Position: _____

Person 4

Name: _____

Phone number: _____

Fax number: _____

Email address: _____

Position: _____

Please fax or mail this back ASAP at:

**Oconto Falls High School
210 North Farm Road
Oconto Falls, WI 54154
(920) 848-4467 ~ Tracy Tate
FAX: (920) 848-4444**

Thank you and we look forward to hearing from you very soon!

SPRING MAINTENANCE TIPS FOR YOUR HOME AND BUSINESS [COURTESY OF STATE FARM INSURANCE](#)

- Replace your furnace filter
- Clean the kitchen exhaust hood and air filter
- Check your electrical system
- Always have a multi-purpose fire extinguisher accessible.
- Make sure the light bulbs in all your fixtures are the correct wattage
- Review your fire escape plan
- Consider installing a lightning protection system on your home
- Protect all your electrical appliances from power surges and lightning
- Have a professional air conditioning contractor inspect and maintain your system as recommended by the manufacturer
- Check for damage to your roof
- Run through a severe-weather drill with your family
- Repair all cracked, broken or uneven driveways and walks to help provide a level walking surface
- Protect your home or business from sewer or drain back-up losses
- Check all the fascia and trim for deterioration
- Check your water heater
- Check the shutoff valve at each plumbing fixture to make sure they function
- Clean clothes dryer exhaust duct, damper, and space under the dryer
- Replace all extension cords that have become brittle, worn or damaged
- Inspect and clean dust from the covers of your smoke and carbon monoxide alarms

Replace or clean your furnace filter

It should be checked once a month and replaced or cleaned as needed. Some filters are reusable and are supposed to be taken out, washed with a hose and re-inserted. A dirty filter can lower the efficiency of the heating/cooling system, increase heating costs and cause fires.

Clean the kitchen exhaust hood and air filter

Keeping this clean of cooking grease will help keep a stovetop fire from spreading.

Check your electrical system

- Look for burn marks at the main electrical panel; they can be a sign of arcing inside the panel, which can easily lead to a fire. Loose connections or damaged insulation can cause the arcing. Note: Only a qualified electrician should remove the front panel cover.
- Trip and reset the circuit breakers regularly.
- Remove any combustible materials such as paper boxes or flammable liquids from the area near the main electrical panel. Sparks caused by arcing inside the panel can ignite material stored nearby.
- Check all electrical outlets for loose-fitting plugs they are an indication of a worn out receptacle. Worn receptacles should be replaced as they cause overheating and fires. Also check electrical outlets and switches to be sure they work properly. If any switches, outlets or receptacles do not work, have a qualified electrician determine the problem and fix it to avoid fires inside the walls of your home.

Always have a multi-purpose fire extinguisher accessible

Make sure it is Underwriters Laboratories (UL) listed or Factory Mutual (FM) approved. Check the gauges to make sure they are charged and ready to use.

Make sure the light bulbs in all your fixtures are the correct wattage

The light fixture manufacturer recommends the correct wattage. If too high a wattage bulb is used in a light fixture, heat produced inside the fixture can lead to fire inside the fixture, ceiling or wall.

Continued on page 13

Spring Tips from page 12

Consider installing a lightning protection system on your home

Read more at [Lightning protection systems](#).

Protect all your electrical appliances from power surges and lightning

Read more at [How to choose surge protection for your home](#).

Have a professional air conditioning contractor inspect and maintain your system as recommended by the manufacturer

Maintenance should include:

- Cleaning the evaporator coil
- Lubricating fans and motors
- Tightening or changing the belts
- Checking electrical safeties
- Checking the drain pan for leaks
- Testing the capacitors
- Check the condensate drain
- Test the crankcase heater
- Calibrating the thermostat
- Visually checking the wiring for potential short circuits

These steps can help decrease the chance of fire, save money by making the system run more efficiently and help prevent breakdowns.

Things you can maintain:

- Check the condensate hose to be sure it is not blocked with algae.
- Clean the outside condensing unit screen of leaves.
- Listen for unusual noises.

Check for damage to your roof

Signs include missing, curling, cupping, broken or cracked shingles. Pooling or ponds of water that fail to drain from flat roofs may indicate low areas and inadequate drainage.

Repair all cracked, broken or uneven driveways and walks to help provide a level walking surface

This will help prevent guests and family members from slipping, tripping or falling.

Protect your home from sewer or drain back-up losses

Read more at [Wet Basements](#).

Check all the fascia and trim for deterioration

These areas can become weathered and worn and may lead to potential water damage.

Check your water heater

- If you have a gas-fired water heater, check to make sure it is venting properly. Light a match next to the vent and wave it out (don't blow it out). See if the smoke is pulled up into the vent. If it isn't, have a professional inspect and repair it. Otherwise, carbon monoxide and other combustibles can build up in the home.
- Check around the base of your water heater for evidence of leaks. If your water heater is over 5 years old, it should be checked monthly for any leakage or rusting at the bottom. If water leakage or rust is found, the water heater should be replaced.

Check the shutoff valve at each plumbing fixture to make sure they function

Know the location of all valves and what equipment and water lines they serve. Teach all family members.

Clean the clothes dryer exhaust duct, damper and space under the dryer

Poor maintenance allows lint to build up in the exhaust duct and cause fire.

Replace all extension cords that have become brittle, worn or damaged

Exposed wires may cause arcing, which will produce heat and can start a fire. Care should also be taken to keep appliances and their power cords away from water or a heat source because this will damage the cord's insulation.

Inspect and clean dust from the covers of your smoke and carbon monoxide alarms

Read more at [Smoke alarms save lives](#).

PLEASE RENEW YOUR MEMBERSHIP

MANY EXCITING CHANGES ARE IN STORE FOR 2010!



To renew your business membership in the Oconto Falls Area Chamber of Commerce, please complete this form and return it with the appropriate fees. Please be sure to include your email address to receive the *Chamber Notes* newsletter, minutes of the meetings, and special notices via email. Your email address will not be sold to third-party vendors.

Business members have full voting rights, are eligible to hold office and will be featured with a website address in the Oconto County Discovery Guide. The Chamber website Business Directory will highlight your business including a link to your business's website. You must name a representative with your Business Membership.

Business Membership:

Name of Organization, Business or Individual: _____

Number of employees your business employs in Oconto County: _____

Membership Fee based on schedule below: _____

# of Employees	Due Range
Home Based Business	\$75
1-5	\$75
6-15	\$100
16-30	\$125
31-45	\$150
46-60	\$175
61-75	\$200
75-100	\$250
101+	\$300

 PO Box Street Address City State ZIP

Phone Number: _____ Fax Number: _____

Business website address: _____

Name of representative: _____

This person will be recognized as the voting member.

Email address: _____

Name and email address of additional employees wishing to receive the Chamber Notes Newsletter: _____

Mail completed form and checks made payable to:

Oconto Falls Area Chamber of Commerce
 ATTN: Treasurer
 PO Box 24
 Oconto Falls, WI 54154

New Member Profile

DUAME SAND & GRAVEL

The Oconto Falls Area Chamber of Commerce is proud to welcome Duame Sand and Gravel to our membership. Duame Sand and Gravel is a professional excavating company specializing in bulldozer and backhoe work. They offer prompt, cost effective excavating services for both residential and commercial customers. Their team approaches all projects - regardless of size - with the same expertise and excellence. Duame Sand and Gravel provides year round services including: excavations & demolitions; sand, dirt & gravel; septic installations; sewer & water laterals; snow plowing and much more.



Duame Sand and Gravel is a 2nd generation, family owned business. Why did Todd decide to take over the family

business? There is a continuing need for a local excavation provider. People are more comfortable doing business with someone that lives in the area. It creates a different level of accountability. Todd Duame and his wife Colleen took over the business from Todd's father, Jack and mother, Yvonne. Both still work in the business. Jack, Yvonne, Todd, Colleen and their three children all make the Oconto Falls Area their home.

Todd and Colleen also partner with Karen and Jim Thompson in Stiles Junction Food and Fuel. They saw a need for a conveniently located restaurant and gas

station along the Hwy 22 & 141 corridor and filled the need.



What makes Duame Sand and Gravel different from other similar businesses? Todd Duame replied, "I believe we provide a good quality service and workmanship. We offer a wide variety of products anywhere from pulverized topsoil to free stall sand for the farmers. We take pride in our work and value our customers." They can also offer solutions for landscaping problems, fix water and drainage issues, and provide a variety of decorative stone.

Duame Sand and Gravel is located in Stiles Junction off Hwy 22.

5870 Duame Rd, Lena WI 54139 (Lena mailing address.)

Phone: 920-834-5184

Hours:

Monday through Saturday 7:00am to 4:00pm

Winter hours are the same, but they are on call 24/7

Duame Sand and Gravel accepts cash and check payments.

Todd Duame continued, "Our company has been in business for over 40 years. We are capable of providing services for the big or small jobs... from commercial to residential...we take pride in our work and hope you will too."